

## WELCOME TO THE VANFAX NEWSLETTER.

### Looking at adding value for your customers, and to your business?

Ask us about our Trico wiper blades and Cabin Air Filters

## NEW FEATURE

Retrieve the last six month of your Vanfax invoices. By clicking on "Parts on Order" within [www.vanfax.com](http://www.vanfax.com)



## INDUSTRY AND MARKET INFORMATION

### Did you know a damaged windshield can wear down your wiper blades?

In each case below, the effects of the damaged glass resulted in accelerated wear to new wiper blades and compromised visibility to the driver.



CHIPPED GLASS

CRACKED GLASS

VOIDS IN GLASS

SPLINTERED GLASS

## TEST RESULTS

### Glass fragments left in wiper blade rubber

Old blades used on a new windshield can actually create new scratches, causing streaking and impairing vision.

### Cuts and tears in the rubber wiping element

Damaged windshield glass can cause cuts and tears in the wiper rubber, resulting in streaking and impaired vision.

### Friction from a damaged windshield increases blade wear

The added friction created when wipers are used on an imperfect surface makes wiper blades less effective, faster.

Damaged windshields can impact wiper performance in as little as one hour – reducing wiper blade life span by 99.9%.

REPLACE YOUR WIPER BLADES WHEN YOU REPLACE YOUR WINDSHIELD AND ENSURE SAFE DRIVING VISIBILITY

## NEW PRODUCTS

### Sika Update

#### MACH 30 / SikaTACK PRO



Vanfax part # 538375 has been replaced by PART # 684460 (600ml)



Vanfax part # 491124 has been replaced by PART # 745803 (300ml)

### All Purpose towels

#### NEW – part # KMB01005 (Replacing part # 822)

6 rolls' = 4000 sq ft

Please contact your local Warehouse for more info.



## VANFAX INFORMATION

Have you registered yet for our Vanfax Reward Program? Or redeemed your points?

If not, simply click our "POINTS" tab on our [website](http://www.vanfax.com) to register or redeem your points.

"Get free items with your points, by simply ordering on-line"

Please feel free to email [dcouture@vanfax.com](mailto:dcouture@vanfax.com) if you have any question.

